

Message Text

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PAGE 01 SOFIA 01589 061449Z

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ACTION EUR-06

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E.O. 11652: NA

TAGS: BEXP, BU

SUBJECT: TRADE OPPORTUNITY - MIX-MILL FEED PROCESSING SYSTEMS

USDOC FOR BEWT/TDAD - JOANNE KAY

USDA FOR ARS/EDMINSTER

USIA FOR ICS/OM/BYRNES

KIRIL PETKOV, REPRESENTATIVE OF STATE ENTERPRISE "FORAGE INDUSTRY" HAS CONTACTED US EXHIBITION OFFICIALS ABOUT POSSIBILITY PURCHASING TEN (10) MIX-MILL PROCESSING SYSTEMS OF TYPE DISPLAYED AT US PAVILION PLOVDIV FAIR. PRELIMINARY DISCUSSIONS AIDED BY TECHNICAL ADVICE FROM USIA SPECIALIST HOYLE PUCKETT FROM ARS INDICATE BULGARIANS INTERESTED IN FIVE (5) 3HP MACHINES MIXING FOUR INGREDIENTS AND FIVE (5) 5HP MACHINES FOR SIX INGREDIENTS. MACHINES SHOULD HAVE 4 INCH TAKE AWAY AUGER WITH HOSE 10-12 FEET IN LENGTH, OPERATE ON 50 HZ, AND BE ACCOMPANIED WITH APPROPRIATE REPLACEMENT PARTS. BULGARIANS REQUEST PRO FORMA INVOICES ON CIF PRICE QUOTATION DESTINATION SOFIA, FURTHER SPECIFICATIONS ON MIX-MILL MACHINES IN QUESTION, AND MEETING WITH MIX-MILL REPRESENTATIVE IN SOFIA ASAP. PETKOV ALSO REQUESTED INFORMATION ON LARGER MIX-MILL FEED PROCESSING SYSTEMS AND OTHER MIX-MILL PRODUCT LINES.

ACTION REQUEST: COMMERCE CONTACT MIX-MILL, BLUFFTON, INDIANA, TEL: 219-824-3400, ATTN MR. RUSS PETERSON AND INFORM HIM OF ABOVE REQUEST AS MIX-MILL EUROPEAN REPRESENTATIVE

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PAGE 02 SOFIA 01589 061449Z

IS NOT ATTENDING FAIR. PETKOV REQUESTS ANSWER THROUGH U.S. PAVILION BY SEPTEMBER 7-8 ON WHEN SALES REPRESENTATIVE

CAN MEET IN SOFIA WITH DEPARTMENT DIRECTOR ANDREEV OF
FOREIGN TRADE ORGANIZATION "MASHINOEXPORT" THROUGH WHOM
"FORAGE INDUSTRY" WILL COORDINATE. BULGARIANS EXHIBITING
GREAT DEAL OF INTEREST AND THIS APPEARS TO BE EXCELLENT
TRADE OPPORTUNITY.
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